As of March 31, 2024

### **COMMENTARY**

- With our models largely undecided between the dovish prescriptions of those still convinced of a late-2024 / early-2025 recession on the one hand and the hawkish descriptive language coming from those observing persistent inflation, valuation has taken center stage in our narrative models.
- We see this in our high-level signals, where the dominant language for the discussion of individual stock theses has transitioned from the language of fundamentals to the language of multiples. This has historically been a more neutral environment for risk assets.
- We also observe it in our narrower signals, which are undergoing their second straight month of high and rising language describing stocks as *expensive*. Some of this is outright speculation as to whether tech and consumer valuations and share of market appreciation have approached levels nearly as exaggerated as the late 1990s.
- In the aggregate, however, the relaxation of post-pandemic concern about whether fundamentals would come under too much pressure (first from pandemic effects and then from inflation-based margin erosion) has had the largest effect on our net positioning, which is now functionally neutral to risky assets.

# SIGNAL VALUES AS OF MARCH 31, 2024

SIGNAL CATEGORY	SIGNAL STATE	DIRECTION
Central Bank Policy	Dovish	Bullish
Stock Story Types	Valuation-Focused	Neutral (New)
Cheap Narrative	Neutral	Neutral
Expensive Narrative	Neutral	Neutral
Cheap vs. Expensive	Expensive	Bearish
Fading Expensive Narrative	Neutral	Neutral
Rising Expensive Narrative	Rising	Bearish
Bullish Narrative	Neutral	Neutral
Bearish vs. Bullish	Neutral	Neutral
Aggregate View		Neutral

As of March 31, 2024

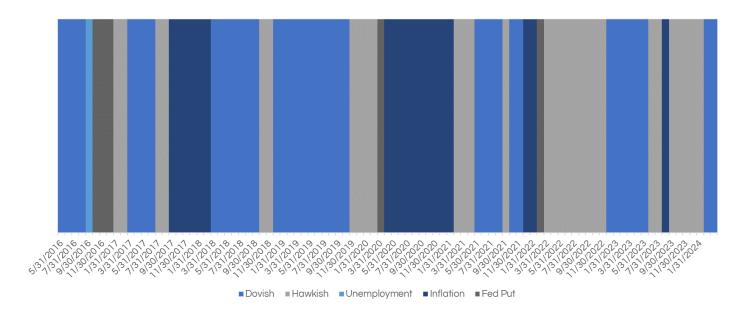
### SIGNAL REFERENCE—CENTRAL BANK POLICY

This model examines the Density and Narrative Strength / Attention of certain archetypal narratives relating to Central Bank Policy. We classify the dominant narrative among five such archetypes, which we believe reflect different states of common knowledge that both respond to and influence investor behavior. Present archetypes include Dovish, Hawkish, Inflation-Focused, Unemployment-Focused and Fed Put. Historical subsequent period results for directional S&P 500 exposure and historical states for the model are presented below.

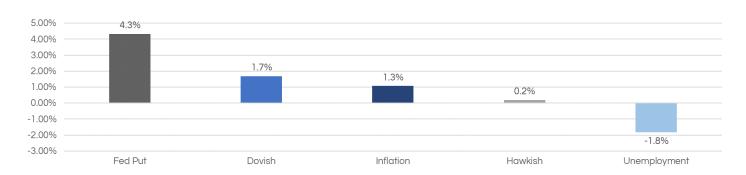
**CURRENT STATE** 

Dovish (Bullish)

## HISTORICAL SIGNAL TRIGGER PERIODS



## HISTORICAL MONTHLY S&P RETURNS BY STATE





As of March 31, 2024

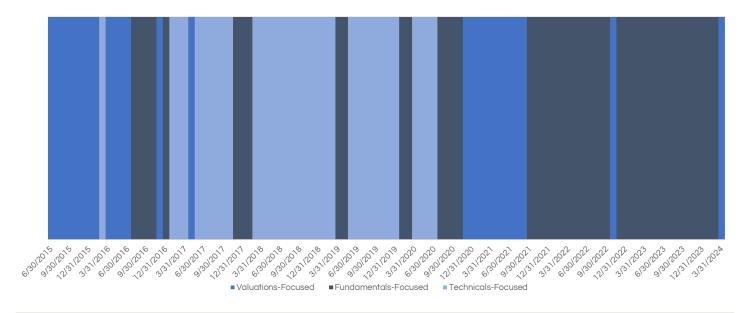
## SIGNAL REFERENCE—STOCK STORY TYPES

This model examines the Density and Narrative Strength / Attention of certain linguistic archetypes of investment theses promoted in financial media and by sell side research houses. We think there are three such archetypes: multiples-focused, technicals-focused or fundamentals-focused. That is, analysts and commentators tend to describe why investments are attractive or unattractive using one or more of those linguistic sets. We think the market's varying tendency to frame investment outcomes in terms of each of these archetypes is indicative of risk appetites.

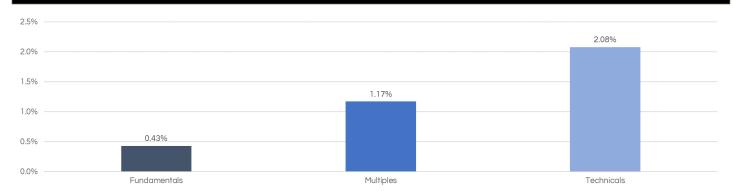
**CURRENT STATE** 

VALUATION-FOCUSED (NEUTRAL)

## HISTORICAL SIGNAL TRIGGER PERIODS



## HISTORICAL MONTHLY S&P RETURNS BY STATE



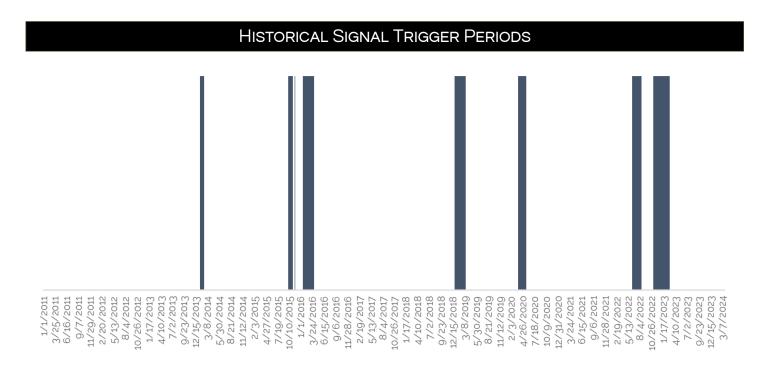
As of March 31, 2024

## SIGNAL REFERENCE—EXTREME CHEAP NARRATIVE

This model examines the Density and Narrative Strength / Attention of narratives describing the stock market in general as being inexpensive, cheap or a "good value." We believe that extreme values for these language patterns may be predictive of marginal investor buying behaviors and above average forward-looking excess returns for equity markets, sectors and individual securities. The signal indicates <u>LONG</u> S&P 500 exposure on an extreme value.

**CURRENT STATE** 

NEUTRAL



Most Recent >30 Day Triggers	ACTIVE PERIOD S&P RETURN	Ann. Active Period S&P Return
11/10/2022—2/28/2023	5.00%	17.39%
06/10/2022—8/12/2022	6.64%	44.32%
03/24/2020—05/14/2020	27.83%	460.27%
12/28/2018—03/14/2019	13.40%	81.46%

As of March 31, 2024

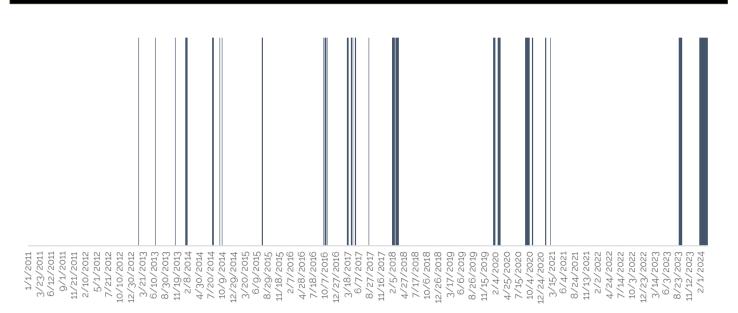
## SIGNAL REFERENCE—EXTREME EXPENSIVE NARRATIVE

This model examines the Density and Narrative Strength / Attention of narratives describing the stock market in general as being expensive or overpriced. We believe that extreme values for these language patterns may be predictive of marginal investor selling behaviors and below average forward-looking excess returns for equity markets, sectors and individual securities. The signal indicates SHORT or REDUCED S&P 500 exposure on an extreme value.

**CURRENT STATE** 

HIGH (BEARISH)

# HISTORICAL SIGNAL TRIGGER PERIODS



Most Recent Triggers	ACTIVE PERIOD S&P RETURN	Ann. Active Period S&P Return
02/01/2024—Present	7.62%	56.69%
09/05/2023—09/30/2023	-5.37%	-53.91%
09/04/2020—11/04/2020	-0.13%	-0.75%
02/25/2020—03/20/2020	-28.42%	N/A

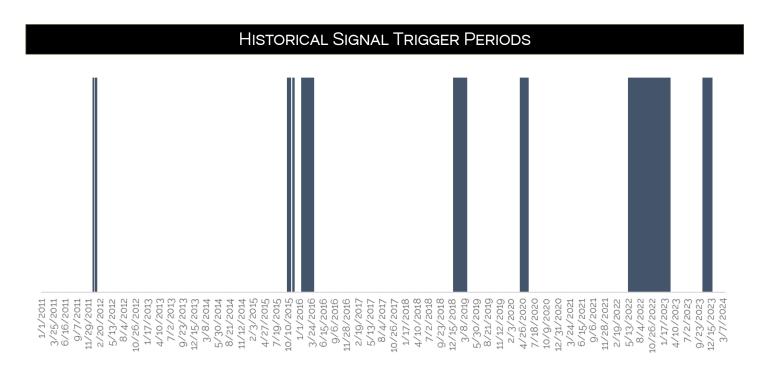
As of March 31, 2024

## SIGNAL REFERENCE—CHEAP VS. EXPENSIVE

This model examines the relative deviation of the Density and Narrative Strength / Attention of narratives describing the stock market as being cheap and expensive, respectively, relative to their historical norms. In short, we believe that the *relative dominance* of cheap archetypal language over expensive archetypal language may be predictive of investor risk-taking behaviors above and beyond the raw value of the density and influence of cheap language itself. The signal indicates LONG or INCREASED S&P 500 exposure on an extreme value differential in favor of Cheap language.

**CURRENT STATE** 

**NEUTRAL** 



MOST RECENT >30 DAY TRIGGERS	ACTIVE PERIOD S&P RETURN	Ann. Active Period S&P Return
10/23/2023—12/31/2023	10.92%	71.68%
05/13/2022—03/08/2023	0.45%	0.54%
04/08/2020—06/05/2020	20.53%	217.34%
12/26/2018—03/29/2019	21.23%	111.15%

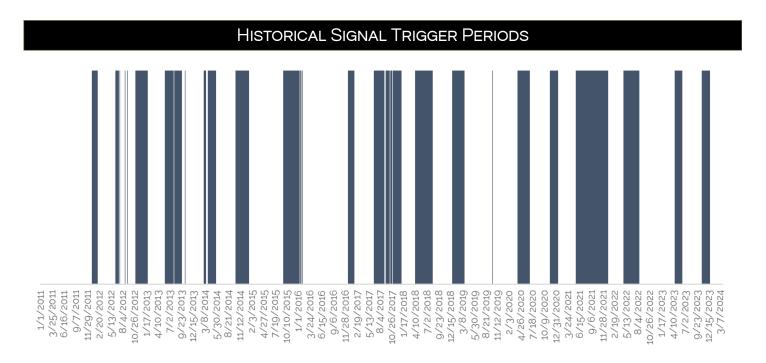
As of March 31, 2024

# SIGNAL REFERENCE—FADING EXPENSIVE NARRATIVE

This model examines the rate of change of the Density and Narrative Strength / Attention of narratives describing the stock market as being expensive. In short, we believe that sharp rates of change in the use of archetypal language in favor of cheapness may be predictive of investor risk-taking behaviors above and beyond the raw value of the density and influence of cheap language itself. The signal indicates INCREASED S&P 500 exposure on a rapid shift away from Expensive archetypal language.

**CURRENT STATE** 

**NEUTRAL** 



Most Recent >30 Day Triggers	ACTIVE PERIOD S&P RETURN	ANN. ACTIVE PERIOD S&P RETURN
11/02/2023—12/31/2023	12.29%	102.47%
04/24/2023—06/14/2023	5.36%	44.26%
04/27/2022—8/11/2022	1.18%	4.07%
05/24/2021—01/04/2022	16.38%	27.91%

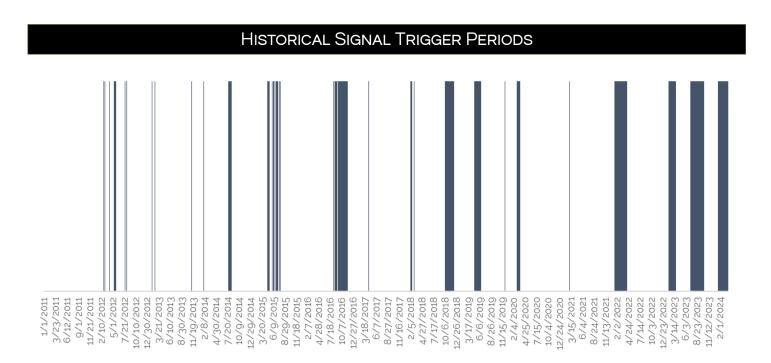
As of March 31, 2024

## SIGNAL REFERENCE—RISING EXPENSIVE NARRATIVE

This model examines the rate of change of the Density and Narrative Strength / Attention of narratives describing the stock market as being expensive. In short, we believe that sharp rates of change in the use of archetypal language in favor of cheapness may be predictive of investor risk-taking behaviors above and beyond the raw value of the density and influence of cheap language itself. The signal indicates REDUCED S&P 500 exposure on a rapid shift toward Expensive archetypal language.

**CURRENT STATE** 

RISING (BEARISH)



Most Recent >30 Day Triggers	ACTIVE PERIOD S&P RETURN	ANN. ACTIVE PERIOD S&P RETURN
01/22/2024—Present	7.68%	47.11%
07/11/2023—10/12/2023	-4.98%	-18.00%
02/03/2023- 03/24/2023	5.24%	45.22%
01/18/2022—04/13/2022	-3.77%	-15.06%

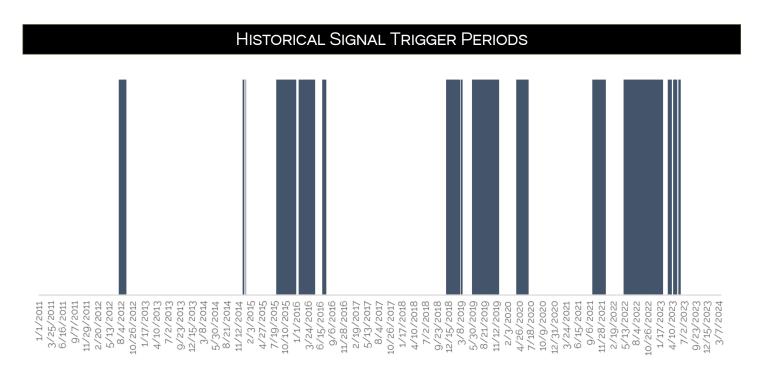
As of March 31, 2024

# SIGNAL REFERENCE—BEARISH VS. BULLISH

This model examines the relative deviation of the Density and Narrative Strength / Attention of narratives describing using the tropes and linguistic patterns of bullish and bearish archetypes, respectively, relative to their historical norms. We believe that the *relative dominance* of bearish over bullish archetypes may be indicative of a narrative structure saturated by pessimism in ways that create upside asymmetry to individual assets and risky assets more broadly. The signal indicates LONG or INCREASED S&P 500 exposure on an extreme value differential in favor of Bearish language.

**CURRENT STATE** 

**NEUTRAL** 



Most Recent >30 Day Triggers	ACTIVE PERIOD S&P RETURN	Ann. Active Period S&P Return
05/10/2022—02/09/2023	0.40%	0.53%
09/27/2021- 12/29/2021	7.96%	34.62%
04/06/2020—07/02/2020	26.38%	164.11%
05/29/2019—12/06/2019	12.74%	25.61%

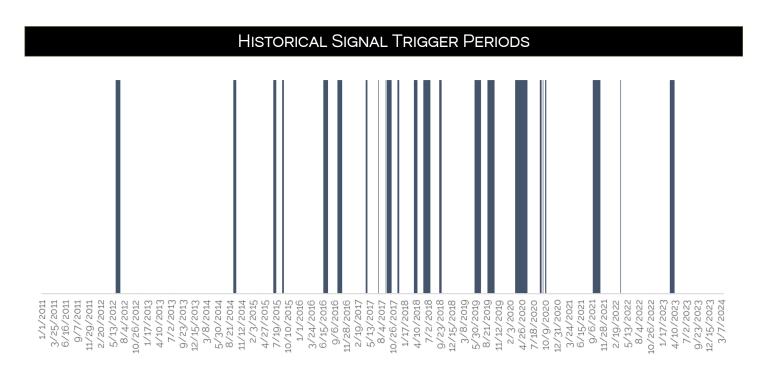
As of March 31, 2024

## SIGNAL REFERENCE—BULLISH NARRATIVE

This model examines the rate of change of the Density and Narrative Strength / Attention of narratives describing bull cases for individual assets or the market in general. We believe that bull case language tends to gain influence after the case has been demonstrated in market performance—thus, it is the relative absence of bull case narratives that we expect to be moderately predictive of above average returns. The signal indicates INCREASED S&P 500 exposure on a low density/influence of Bullish archetypal language.

**CURRENT STATE** 

**NEUTRAL** 



Most Recent >30 Day Triggers	ACTIVE PERIOD S&P RETURN	Ann. Active Period S&P Return
09/15/2021—11/03/2021	4.36%	39.25%
03/13/2020—06/05/2020	29.39%	202.32%
08/30/2019—10/15/2019	2.58%	21.87%
05/31/2019—07/12/2019	8.33%	97.22%